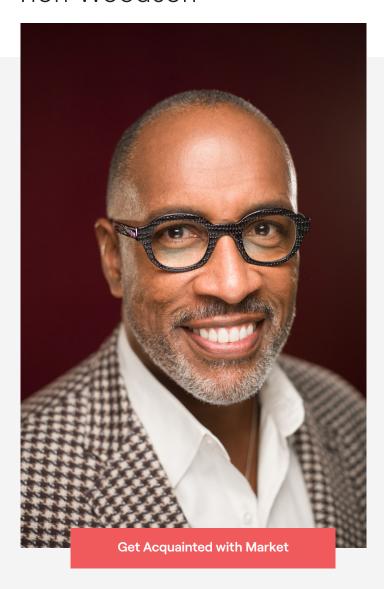


INTRODUCING

Ron Woodson



Hello, design industry professionals. High Point Market is upon us once again, and I'd like to give you a bit of my perspective and experience with Market.

I've been going to High Point Market for over 15 years now and let me tell you, my first experience was pretty overwhelming. I had no idea what I was getting into. So I'm going to give you just a quick cliff note of how to streamline it and get to see more of the things that you really want to see and do.

First of all, before you get to High Point Market, research what you want to see and do, and find out where those manufacturers are, where those showrooms are, and plot out your course.

For those of you who have never been to High Point Market, I would suggest first going to InterHall.

There is over 11 million square feet of home goods in High Point. InterHall has a plethora of vendors and showrooms and manufacturers that you'll get a real breadth of home goods from across the board. That will be a real perfect mix. Starting at InterHall, that's where all of the buses will drop you off and take you to other locations.

Also, wear comfortable shoes! I hope I get to see you all while you're there. Take care.